



What's New in SageCRM v6.1

The latest release of SageCRM, version 6.1, is designed to make your workday easier and more productive. Offering improved Microsoft® Outlook® integration, new data management and field customization functions, enhanced quote and order capabilities, and compatibility with Microsoft Office 2007 and Windows Vista™, SageCRM is more user-friendly than ever before.

BENEFITS

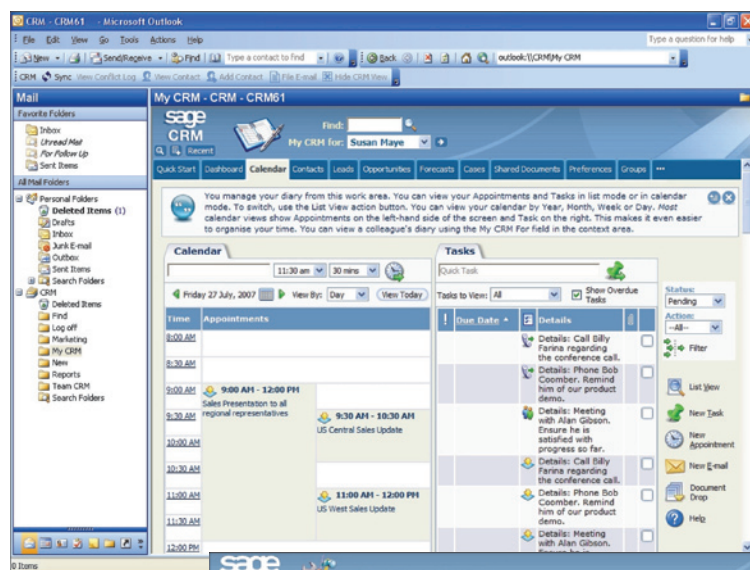
More seamless integration with Outlook enables users to increase productivity in both systems

Enhanced SageCRM calendar interface allows users to view overlapping appointments for a clearer, cleaner display of information

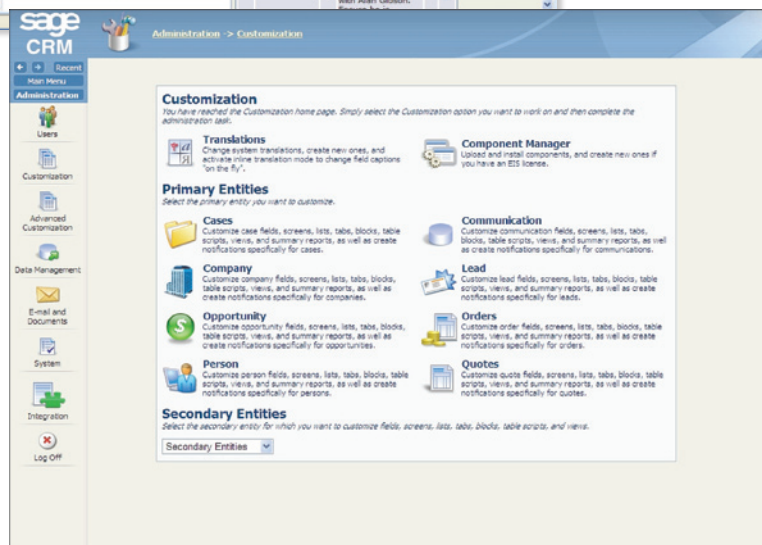
New customization options enable greater field and button customization* to meet your unique business needs

Compatibility with Microsoft Office 2007, Windows Vista, and 64-bit operating systems let you update to the latest solutions

Find, group, and manage quotes and orders with greater ease and efficiency



◀ Redesigned calendar day view now allows you to view overlapping appointments.



◀ Quotes and orders are now primary entities and can support Find, Advanced Find, Keyword Search*, and more, making it easier than ever to find, group, and manage quotes and orders

* Functionality not available for on-demand (SageCRM.com) version.

Feature	Description	Benefit
Microsoft Outlook Integration	<p>SageCRM now has deeper integration with Microsoft Outlook, including:</p> <ul style="list-style-type: none"> • New wizard-driven Outlook plug-in for easy deployment • Improved synchronization conflict handling • Meeting organizer is now displayed on the SageCRM meeting screen • Improved multi-user appointment handling • New file and view e-mail button to allow users to immediately respond to e-mail from within SageCRM 	Users will benefit from a more seamless integration with Microsoft Outlook, giving them the power to do more, from managing e-mail to scheduling meetings.
Enhanced SageCRM Calendar	The SageCRM Calendar day view has been redesigned to allow side-by-side display of overlapping appointments.	Easier to use calendar interface with a cleaner and clearer display of information.
Customization Capabilities	<ul style="list-style-type: none"> • New Field Deletion option gives SageCRM developers and administrators a code-free means to delete custom fields directly through the user interface. • Button Group customization now allows administrators the option of adding new groups of button to the work area*. 	System administrators now have the ability to further customize SageCRM to reflect their organizations' unique business processes, making the system easier for all users.
Windows Vista and Office 2007 Compatibility	SageCRM now works with Windows Vista operating system and Microsoft Office 2007.	SageCRM is up-to-date with the latest Microsoft release and continues to offer support for a range of Microsoft Office versions.
Quotes and Orders	Quotes and orders now have primary entity properties to support Find, Advanced Find, Keyword Search*, Groups, Recent List, Top Content, Tab Groups, and Notifications. A new free text item button allows the addition of a free text line item to a quote or order, while the new comment line item allows users to add notes to quotes and orders.	Quotes and orders now behave like all the other primary entities such as Company, Person, Case, Opportunity, Lead, etc., and make finding, grouping, and managing quotes and orders easier and more efficient.
64-bit Operation System Compatibility	It is now possible to easily install SageCRM on a 64-bit Microsoft Windows 2003 server.	Offers organizations the flexibility of using either 32-bit or 64-bit servers.

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